

## Personal Resume

Dr. Gary Norman Dicer  
Professor Emeritus of Logistics and Transportation  
University of Tennessee, Knoxville

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### Address:

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**Education:** D.B.A.- Indiana University (1969)  
Major field: Transportation and Logistics  
Minor fields: International Business, Economic Theory  
Dissertation: "Toward a Theory of International Logistics" (University  
Microfilms, Ann Arbor, Michigan, 1970), 251 pgs.  
M.B.A.- Indiana University, Bloomington (1966)  
B.S. - U. S. Merchant Marine Academy, Kings Point, NY (1963)  
A.S. - St. Clair Community College, Port Huron, MI (1959)

**Honors:** College of Business Reagan Faculty Scholar 2001-2004  
Outstanding Alumni Award, US Merchant Marine Academy 2003  
Chancellors Citation - Outstanding University Service 1994  
National Distinguished Professor Award- International Intermodal  
Exposition, 1991  
US Fulbright Scholar - Brazil, 1987  
Beta Gamma Sigma - National Business Honorary, 1967

### Professional Experience:

2003 - Present	Professor Emeritus, UT
1975 - 2003	Professor, UT
1971 - 1975	Associate Professor, UT
1968 - 1971	Assistant Professor, UT
1964 - 1965	Marine Insurance Underwriter
1963 - 1968	Licensed Third Officer, US Merchant Marine

### Administrative & University Service:

Associate Dean, Graduate Business Programs, 1997-1999  
Director, Transportation Research Center, 1986-88. (\$1.5 million annual research contract activity)  
Head, Department of Marketing and Transportation, 1973-1983. (\$800,000. annual budget, raised \$1,000,000. endowment for Logistics & Transportation program)  
Various Project Director Positions for Contract Research- Overall project manager and principle investigator, \$2,000,000. Research contract for Defense Logistics Agency, US Dept. of Defense. 2001-2003  
Various University-wide Committees, including service as member Faculty Senate, Undergraduate Council, Graduate Council, General Education Requirements, International Education Council, Fulbright Selection, Research Cabinet, Latin American Studies Institute, Faculty Affairs Committee of the UT Board of Trustees, Chair- Chancellors Review Committee.  
Various College Committees, including Chair - Undergraduate Policies, Chair - International Affairs. Co-director College of Business European Studies Program & Tour. Director MBA Global Business concentration, Coordinated Foreign Exchange programs, Advising Awards Committee, Promotion & Tenure Committee, Dean's Executive Committee.

### Teaching Responsibilities:

Courses at both undergraduate and graduate levels, including Ph.D., in the areas of international business, global logistics and transportation, international supply chains. Specialized in transportation & logistics issues for developing nations

Executive Management Program Activities - For the University of Tennessee, Director and Instructor, "Global Logistics Program," Instructor "Executive Development Program for Distribution Managers" and "Tennessee Executive Development Program." Has lectured for executive management programs offered by Northwestern University, University of South Carolina, US Merchant Marine Academy, New York World Trade Institute, American Association of Port Authorities, Accenture Consulting, and the University of Linz, Austria.

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## Professional Activities and Affiliations

Business Association of Latin American Studies - Former member of the Executive Committee & Chair Nominating Committee, served as Executive Director and member of the Board of Trustees 92-98; National President - 91/92, Program Track Chair - 1989, 92, 93, 96, 98; Treasurer & member of the National Executive Committee 1989-93.

Editorial Review Boards - The American Society for Competitiveness Journal, Advances in Competitiveness Research; and the International Quarterly Journal of Marketing.

American Society of Transportation & Logistics - Former Member, National Board of Directors, 1975 - 1982; Chairman, Exam #2 and Member National Board of Examiners, 1971-75; Chairman, 1975 National Meeting; Member, Tennessee State Board of Directors 1971-76, State President 1975-76.

Council of Supply Chain Management (Formerly CLM) - Chairman, International Logistics Case Study Project, Annual program presenter & track chair.

Frequent contributor to annual meetings of: National Transportation Research Board (National Academy of Sciences); Transportation Research Forum.

Served as reviewer for several professional journals and text publishers.

## Consulting and Research Activity:

Project manager and principle investigator for \$2,000,000., research contract with the Department of Defense, Defense Logistics Agency - "Application of Commercial Supply Chain Practices to Defense Logistics". 2001-2003

Engaged in private consulting and grant research for government and business in the areas of international transportation and distribution systems, water transportation, port feasibility, port marketing and development, and national transportation policy. Has traveled extensively in Asia, Europe, Africa, Central and South America. Area specialist in Latin America and the Caribbean, Language capabilities: knowledge of both Spanish and Portuguese. Received a Fulbright grant for travel and research in Brazil, Summer 1987. Research leave for 6 months 1989 in Central America, associated with (INCAE) Instituto Centro Americano Administration de Empresas, San Jose, Costa Rica. Principle researcher - World Bank project for the Republic of Indonesia, 3 months - 1992.

Consultancies include work for: Accenture, The World Bank, CARE, Republic of Indonesia, States of Tennessee and South Carolina, US Army Corps of Engineers, U.S. Department of Defense, Tennessee Valley Authority, Ernest & Whinney, Hammer-Siler & George Associates, Appalachian Regional Commission, American Association of Port Authorities, Port of Tampa Authority, US Maritime Administration, US Department of Agriculture, Port of Bellingham, Washington, the South Carolina State Ports Authority, Port of New York and New Jersey Authority, and the Port of Los Angeles Authority.

Author or co-author of over 90 papers and technical reports.

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## Publications, Technical Reports, and Major Papers Presented

### Publications & Major Presentations-

1. "Analysis of Defense Distribution Center (DDC) Supply Chain: Impacts of Tiered Depot Configuration," (with Cheng, Pillai, & Harrison), **Journal of Transport Geography**, (Fall 2003) Citation Award for Best Paper.
2. "Application of Commercial Supply Chain Practices to the Operations of the U.S. Defense Logistics Agency: Lessons for the Department of Defense and other Government Agencies", (with F. W. Davis) **Proceedings Applied Business Research, International Conference**, (March 2003)
3. "Third Party Logistics (3PL) Prototype Test," (with R. Russell) Contract Report Prepared for the Department of Defense, Defense Logistics Agency, (Contract SP0410-99-D-0006; DO#6), September, 2002, 119 pgs.
4. "Analysis of The Defense Distribution Center Supply Chain," Association of American Geographers, Annual Meeting March 2002 (Citation Award in recognition of geographical excellence.
5. "Transitioning to Supply Chain Management," (with F. W. Davis & G Harrison) **Logistics Spectrum**, (January-March 2002, Vol. 36 No. 1) pp. 13-19.
6. "Risk Management Methods for the Liner Shipping Industry: The Case of the Bunker Adjustment Factor," (with David Menachof) **Journal of Maritime Policy and Management**, (April 2001, Vol. 28, No. 2) pp. 141-155.
7. "Improved Cargo Methods: Analysis of Defense Distribution Center (DDC) Supply Chain" (with G. Harrison, R. Pillia & M. Cheng Contract Report Prepared for the Department of Defense, Defense Logistics Agency, (Contract SP0410-99-D-0006; DO#3), March, 2001.
8. "The Decline and Death of Transportation Education in Colleges of Business Administration" (with William DeWitt) Presentation-Annual Meeting of the Transportation Research Board, National Academy of Sciences, Washington, DC (January 2001)
9. "Transportation Study in Higher Education: A Look at Multiple Disciplines", (with William DeWitt), Presentation-Annual Meeting of the Transportation Research Forum, Annapolis, MD (November 2000)
10. "Third Party Logistics (3PL) Feasibility Study: Defense Reutilization and Marketing Service (DRMS)" (with G. Harrison & R. Russell) Contract Report Prepared for the Department of Defense, Defense Logistics Agency, (Contract SP0410-99-D-0006; DO #4), August 2000, 91 pgs.
11. "Challenges of Ocean Shipping in Central America," **Proceedings Business Association of Latin American Studies**, with M. Melendez, (Monterrey, Mexico, March 1996), pp. 533-553.
12. "Adding Value to Undergraduate Logistics Education," Transportation Research Forum Annual Meeting, Chicago, October 1995 (Presentation).
13. Book review, "The Business of Shipping," by Lane C. Kendall & James J. Buckley, **Transportation Journal** (Summer 1995, Vol. 34, No. 4) pp. 71-72.
14. "Strategic Planning of Marine Terminal Operations: A Systems Perspective," (with Madhav Pappu), **Proceedings Conference on Transportation Management**, (New York: State University of New York Maritime College, May 1995).
15. "The Problems of Fraud in International Logistics Operations in the Developing World: The Case of the Arab Gulf States," (with Dr. Ali Adel Albadawy) **Proceedings Intermodal Distribution Education Academy**, (Atlanta: Georgia Freight Bureau, Inc., May 1995), pp. 144-156.
16. "The Business Environment of the Arab States," (with Dr. Ali Adel Albadawy), **EMU Conference on Languages and Communication for World Business and the Professions**, Ypsilanti, Michigan, April 1995 (Presentation).
17. "Air Express Market Entry in Mexico, Central and South America," (with Dr. Dennis Vanden Bloemen), **Latin America in the 21st Century: The Next Ten Years**, Proceedings Business Association of Latin American Studies, (Washington, DC: George Washington University, April 1995), pp. 299-309.
18. "The Application of Yield Management Techniques in the Container Shipping Industry: A Possible Answer for Increased Profitability," (with Dong-Woo Ha) **Proceedings Intermodal Distribution Education Academy**, (Atlanta: Georgia Freight Bureau, Inc., April 1994) pp. 48-55.

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19. "Logistics in the Global Firm," **MDC Update**, (Knoxville, TN., University of Tennessee Management Development Center, Spring 1994, Vol. 2, No. 7) pp. 4-6.
20. "Internationalizing the 'new' MBA," **EMU Conference on Languages and Communication for World Business and the Professions**, Ypsilanti, Michigan, April 1994, (Presentation).
21. "Development of the Air Cargo and Air Express Industry in Latin America," (with Dennis Vanden Bloomen), **Proceedings Business Association of Latin American Studies**, (Miami: Florida International University, April 1994) pp. 55-62.
22. "MBA Educational Trends - Implications for Latin America" (with Maria Fernanda Melendez), **Education and Management: Strategic Alliance**, 1993 CLADEA Proceedings, (Miami: Florida International University, November, 1993) pp. 61-74.
23. "Impact of Latin American Economic Regionalism on the US Inland Ports and Waterways Industry," with Dennis Vanden Bloomen & Maria Fernanda Melendez, **Waterways and Transportation Review**, (Mobile, AL: Summer 1993. Vol. No. 1) pp. 13-31.
24. Book review, "Transport Planning in Third world Cities," by Harry T. Dimitriou, **Transportation Journal** (Spring 1993, Vol. 32/No.3) pg. 56.
25. **Logistics Training Needs Study**, Technical Report prepared for the Ministry of Education, Republic of Indonesia, (World Bank funded project) May 1992.
26. "Transportation: The Missing Link in the US - Mexico Free Trade Negotiations," (with Dennis Vanden Bloomen), **Integration in the Americas**, Proceedings of the Business Association of Latin American Studies, Mexico City, Mexico; (College of Business Administration, University of Notre Dame, April 1992) pp. 1-10.
27. "Meeting the Customers Needs in Graduate Business Education." **Logistics Education for the 1990s**, (with James Foggin), Proceedings 1992 Transportation and Logistics Educators Conference, Council of Logistics Management (Ohio State University 1992) pp. 1-19.
28. "Latin America - Forgotten Market?," **International Update**, (United Parcel Service Greenwich, CT) Winter 1991.
29. "Logistics in Developing Countries - Problems and Prospects," **Issues in Global Logistics**, (George Washington University) presentation April 1991.
30. "Using Language Programs to Internationalize Schools of Business," Tenth Annual Conference on Languages and Communication for World Business and the Professions, (Eastern Michigan University) presentation April 1991
31. "Implementing a Language & World Business Program at a Large, Research-Oriented University," Tenth Annual Conference on Languages and Communication for World Business and the Professions, (Eastern Michigan University) presentation April 1991
32. "Meshing American Distribution Systems with Europe 92," paper presentation, Fachhochschule Koblenz, Koblenz Germany, December 1990.
33. "Crisis in Central America," **Survey of Business**, Vol. 25, No. 2, Fall 1989 (Knoxville: UT Center for Business and Economic Research) pp. 12-16.
34. "Port Selection and the Logistics of Agricultural Movements from Latin America to the United States," "Latin American Conference - US Department of Agriculture, Office of International Cooperation and Development, (Atlanta, GA., May 20-22, 1988.)
35. "Facility Location Decisions in Latin America: The Impact of Logistics and Industrial Relations," (with Pamela Maret) presented to the 1988 International Conference, Business Association of Latin American Studies, (San Diego, CA.)
36. "Observations on the Brazilian Transportation Infrastructure, "**Proceedings of the 4th Symposium on Hispanic Business and Economy**, (San Juan, Puerto Rico: University of Puerto Rico, 1987), pp. 326-334.
37. "Language and Advertising in Latin America: The Case of Costa Rica" (with C. H. Dicer) **Proceedings of the 1987 International Conference**, Business Association of Latin American Studies, (Lubbock, TX: College of Business Administration, Texas Tech Univ., 1987), pp. 7-10.
38. **Case Histories in International Logistics**, Editor, (Oak Brook, Ill: Council of Logistics Management, 1987)
39. **Waterway Transportation Information Service: Technical Report** (with M. S. Bronzini, et al.), for Maritime Administration, U.S. Department of Transportation,

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- (Knoxville, TN: Transportation Center, The University of Tennessee, 1987) Vol. I, "Final Report", 48 pgs.; Vol. II, "Appendices", 106 pgs.
40. "Structure and Performance of the Barge Industry: Results from a Survey of Waterway Operators," (with M. S. Bronzini & C. Johnson), Presented to the 66th Annual Meeting of the Transportation Research Board, National Research Council, Washington, DC, 1987.
  41. "Educational Needs in International Logistics" (with J. Foggin), **Proceedings: 1986 Annual Meeting of the Council of Logistics Management**, Vol. 1 (Oak Brook, IL: Council of Logistics Management, 1986), pp. 333-360.
  42. **Operations Planning and Vessel Performance Measurement: Technical Report**, with M. S Bronzini, et al, for Maritime Administration, U.S. Department of Transportation. (Knoxville, TN.: Transportation Center, The University of Tennessee, 1986), 65 pp.
  43. "Strategic Management versus Strategic Planning in the Port Industry" an address to the annual meeting of the American Association of Port Authorities, Miami, Fl., September 1986.
  44. "Marketing: Crucial for Port Survival", **Traffic World**, (Washington, DC: Traffic Service Corporation) September 22, 1986, No. 12, Vol. 4143, pgs. 36-40.
  45. "Caribbean Basin Markets: A Case Study of Lumber and Wood Products", with Harlan V. Hale, **Proceedings of the 1986 Meeting of the Business Association of Latin American Studies** (Las Cruces, New Mexico, Center for Latin American Studies, New Mexico State University, 1986) pp. 349-358.
  46. "Port Strategic Issues", **Proceedings of the Second Annual Ports Canada Planning and Business Conference**, (Ottawa, Canada: Ports Canada Corporate Services, 1986) pp. 281-290.
  47. "International Logistics: Theory & Practice", **Logistics; International Issues**, Proceedings of the Logistics Resource Forum, (Cleveland, Ohio: Leaseway Transportation Corp., 1985) pp. 71-80.
  48. "Disappearing Hinterlands: The impact of the Logistics Concept on Port Competition", (with J. H. Foggin), **Markets and Management in an Era of Deregulation**, Proceedings of the twenty-sixth annual meeting of the Transportation Research Forum, (Washington, DC: Transportation Research Forum) Vol. XXVI, No. 1, 1985) pp. 385-390.
  49. **South Carolina State Ports Authority - Marketing Study**, (with G.D. Sentell & J. Foggin), (prepared for the South Carolina State Ports Authority, Charleston, S.C. August 1984) 350 pgs.
  50. "Transportation Outlook for Export Expansion," **Outlook 84**, Proceedings - Agricultural Outlook Conference (U.S. Department of Agriculture, Washington, DC, November 1983) pp. 421-426.
  51. "International Freight Forwarding: A Comparison Between the United Kingdom and the United States," (with G. Davies) **Developing Global Corporate Strategies**, Proceedings of the joint meeting of the Academy of International Business and The European International Business Association, Barcelona, Spain (Miami, Florida: Florida International University 1982) pp., 564-575.
  52. **Future U.S. Railroad Crosstie Demand: Projections through the Year 2030**, (with E.P. Patton & W.R. Forrester, Jr.) For U.S. Department of Agriculture, Forestry Research Laboratories, Madison, WI. October, 1982) 70 pgs.
  53. **Simmons Branch Riverport Feasibility Study** (Knoxville: Tennessee Valley Authority, Office Economic and Community Development, July 1982) 142 pgs.
  54. **Mallard-Fox Creek Riverport Feasibility Study** (Knoxville: Tennessee Valley Authority, Office Economic and Community Development, July, 1982), 160 pgs.
  55. **Cortland Riverport Feasibility Study** (Knoxville: Tennessee Valley Authority, Office Economic and Community Development, August, 1982), 126 pgs.
  56. **Rhea County Riverport Feasibility Study** (Knoxville: Tennessee Valley Authority, Office Economic and Community Development, September, 1982) 105 pgs.
  57. "The Role of Logistics' Management in Strategic Planning," **Logistics: Issues for the '80s** (Shaker Heights, Ohio: Corinthian Press, 1982) pp. 121-129.
  58. "Changing Maritime Transport Patterns in the 80's" (with G.D. Sentell) **International Journal of Physical Distribution and Materials Management**, Vol. 11, No 5/6, (Bradford, England: MCB Publications, 1981) pp. 88-89.
  59. "An Analysis of the Causes of Maritime Oil Tanker Casualties" (with R.A. Peterson), presented to the Academy of International Business, Montreal, 1981.

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60. "Trade and Service," **An Economic Report to the Governor**, Vol. II, (Knoxville: University of Tennessee Center for Business and Economic Research, 1981) pp. 95-109.
61. "The Economic Outlook" (Contributing Editor Trade & Service) **Survey of Business** Vol. 16, No. 3 (Knoxville: Univ. of Tenn. Center for Business & Economic Research, 1981) 34 pgs.
62. "Economic Modeling of Changing Maritime Transport Patterns in the 80's: A New Approach" (with G.D. Sentell) **Proceedings, 10th Annual Meeting, Transportation Research Forum** (Oxford, Indiana: Railroad B. Cross Company, 1979) pp. 151-158.
63. **Navigation Problems and Opportunities in the Nashville Urban Study Area**, prepared for U.S. Army Corps of Engineers (Nashville District, September, 1978) 82 pgs.
64. **Knoxville Riverport Market Demonstration Project**, (consultant to Crouch & Adams, Inc., Knoxville, Tennessee), prepared for Bureau of Waterways and Rail, Tennessee Department of Transportation, February, 1978.
65. "Marketing International Waterborne Transportation," **Proceedings - Second International Waterborne Transportation Conference**, (New York, NY, American Society of Civil Engineers, 1978) pp. 428-437.
66. **Sighting Tomorrow's Transportation Demands - Today**, (Editor), Proceedings, 1977 Annual Meeting of the American Society of Traffic & Transportation (Chicago, 1978) 224 pgs.
67. "Our Shrinking World," **Survey of Business**, Vol. 14, No.2, (Knoxville: University of Tennessee, Center for Business and Economic Research 1978) pp. 25-27.
68. "What Universities Need from NDTA" **Defense Transportation Journal** Vol. 34, No. 6 (Washington, DC: National Defense Transportation Association, 1978) pp. 52-55.
69. **The Transportation of Energy Commodities for the Appalachian Region**, (with others, for the Appalachian Regional Commission, by Ernst & Whinney, Washington, DC, April 1978), 658 pgs.
70. **Technology and Resources: Masters or Servants?** (Editor), Proceedings, 1976 Annual Meeting of the American Society of Traffic & Transportation, (Chicago 1977). 174 pgs.
71. **Potential Development Opportunities of the Tennessee - Tombigbee Waterway**, (consultant to Hammer, Siler, George Associates, Washington, DC), prepared for the Appalachian Regional Commission, August 1976.
72. "Changing Patterns in Deep Water Port Management Strategy," **Proceedings: International Conference on Changing Patterns in Multinational Management Strategy**, Vol. 11, (Bloomington, Indiana: Indiana University Graduate School of Business, 1975) pp. 37-42.
73. "Transport Regulatory Reform" presented to the 49th Annual Meeting of the Southern Shippers and Motor Carrier Conference, Tampa, Florida, 1975. (Partially reprinted in **Traffic World Magazine**, March 10, 1975, pp. 11-14.
74. "Economic Activity and the Tennessee - Tombigbee Waterway" (with B.T. Logue) **CIS Quarterly** Vol. 3, No.1 (Nashville, Tennessee: Center for Industrial Services, March 1975) pg.5.
75. "State and Local Port Planning - Institutional and Organizational Alternatives" (with F.L. Hendrix and J.G. Lane), **Proceedings - Transportation Research Forum** Vol. XV, No. 1 (Oxford, Indiana: Richard B. Cross Company, 1974) pp. 125-132.
76. "Applications of Delphi Procedures for Analyzing Subjective - Judgmental Information in Marketing" (with D.W. Cravens), **1974 Proceedings - The Institute of Management Science**. 11 pgs.
77. **Annual Report to Congress - Waterways & Port Section** (consultant to Wells Research, Inc., Washington, DC), prepared for U.S. Department of Transportation.
78. **Tennessee's Opportunities on its Waterways**, (with W. Goodwin, F. Hendrix, et al. (Memphis State University, Center for Business Research), Principal author Chapter 5, "The Role of The Tennessee State Department of Transportation in Waterway Development," prepared for Tennessee Department of Transportation, November, 1974. 546 pgs.
79. **Tennessee State Transportation Inventory and Needs Study: Inland Waterways**, Tennessee State Department of Transportation, September 1973.
80. "The Energy Crisis," **Tennessee Survey of Business**, (Knoxville: UT Center for Business and Economic Research) October 1973, p. 8.

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81. **Tennessee Export Trade Survey: 1972** (with H.R. Granade) Center for Business and Economic Research, University of Tennessee, February 1973. 54 pgs.
82. "Analysis of International Distribution Systems by Multinational Firms: Dissonance in Application," **Proceedings, 1972 Annual Meeting, National Council of Physical Distribution Management**, January 1973, pp. 203-211.
83. "Labor Problems in the Ports," **Tennessee Survey of Business**, (Knoxville: UT Center for Business and Economic Research) January 1972.
84. **Cordell Hull Reservoir Project: Port Location Study** (with J. L. Frye) Economic Development Administration, U.S. Department of Commerce, December, 1971.
85. **International Logistics: Elements of a Firm's Physical Distribution System**, Center for Business and Economic Research, University of Tennessee, October 1971, 166 pgs.
86. **Feasibility Study for a Roof Truss Manufacturing Facility in Morristown, Tennessee** (with R. C. Reizenstein) Economic Development Administration, U.S. Department of Commerce, October 1971.
87. "Economies of Scale and Motor Carrier Optimum Size," **The Quarterly Review of Economics and Business**, (Vol. XI, No.1), March 1971. pp 31-37.
88. "The Delphi Technique--A Practical Research Methodology for business Problems," **Proceedings of the First Annual Meeting of the American Institute for Decision Sciences** (Baton Rouge, Louisiana: College of Business Administration, Louisiana State University, September 1970). Reprinted in part, John P. Van Gigch, *Modern Analysis of the Systems Approach*, (New York: Harper and Row, Publishers, Inc.), 1973.
89. "The Quiet Take-Over of Common Carriers," **Business Horizons**, (Vol. XIII, No. 3), June 1970. pp. 71-78.
90. "The American Maritime Industry: A Study from the Viewpoint of the Firm," in **Essays on Transport Problems in the 1960's**, George M. Smerk (Editor). (Bloomington, Indiana: Bureau of Business Research, Indiana University), 1967.

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### Thesis and Doctoral Direction:

1. **The Logistics and Transportation Problems of Latin American Integration Efforts: A Case Study of the Andean Pact**, by Maria Fernanda Melendez, PhD (2001)
2. **The Growth & Decline of Transportation Studies in Undergraduate Business Education from the 1890's to the Age of Supply Chain Management (1990's)**, by William J. DeWitt, PhD (2000)
3. **An Examination of Air Express Entry Into the Intra-Latin American Market: 1988-1993**, by Dennis R. Vanden Bloomen, PhD (1994)
4. **Capacity Management in the Container Shipping Industry: The Application of Yield Management Techniques**, by Dong Woo Ha, PhD (1994).
5. **Risk Management Methods for the Liner Shipping Industry: The Response to Customer Service Demands for Simplified Tariffs**, by David A. Menachof, PhD (1993) [Winner of the 1993 CLM dissertation award.]
6. **Air Express Entry into the Intra-European Community Market: 1985-1989**, by Gray C. Ligon, PhD (1990).
7. **The Role of Logistics in the Overseas Production Location Decision of U.S. Based Multinational Corporations**, by Kathleen M. Allen, PhD (1988).
8. **An Exploratory Study of the Effects of Airline and Airport Policy, Including Locational, Political, and Cultural Factors on International Airliner Ground Support Activities**, by Franz G. Rosenhammer, PhD (1984).
9. **Maritime Oil Tanker Casualties (1964-77):An Analysis of Safety and Policy Issues**, by Roger A. Peterson, PhD (1980).
10. **Diversification as an Alternative Growth Strategy for the Airline Industry**, by Lawrence Cunningham, PhD (1980).
11. **Restructuring of World Shipping Capacity Under the Conditions of the United Nations Conference of Plenipotentiaries On A Code of Conduct for Liner Conferences**, by Ali Adel Abdul-Khalek Albadawy, PhD (1979).
12. **Development of a Company Lever Freight Modal Split Model Using Shipper Perceptions of Transportation Service Characteristics**, by W. S. Christenberry, PhD (1976).
13. **An Analysis of the Interstate Commerce Commission Policy Regarding the Issuance of Certificates of Public Convenience on Necessity to Water Common Carriers**, by Kenneth M. Damsgard, PhD (1974).
14. **An Analysis to Determine the Impact of the 1967 Suez Canal Closure on the Transportation of Middle East Petroleum to Western Europe**, by James H. Foggin, MS (1971).