

# *Jon F. Kirchoff*

**Marketing and Logistics Department  
University of Tennessee  
310 Stokely Management Center  
Knoxville, TN 37996**

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## **EDUCATION**

**Doctor of Philosophy in Business Administration** August, 2010  
The University of Tennessee, Knoxville, TN.  
Emphasis: Supply Chain Management and International Business

**Master of Business Administration** June, 1992  
The Ohio State University, Columbus, OH.

**Master of Science** August, 1990  
The University of Utah, Salt Lake City, UT.  
Emphasis: Economies

**Bachelor of Arts** June, 1988  
The University of Utah, Salt Lake City, UT.  
Emphasis: Economics

## **ACADEMIC EXPERIENCE**

**Graduate Assistant/Research Assistant** August, 2006 – present  
The University of Tennessee, Knoxville, TN.

## **RESEARCH**

### **Research Interests**

- Global Supply Chain Performance
- Green Supply Chain Strategy and Management
- Antecedents and Consequences of Outsourcing of Offshoring
- Global Supply Chain Design
- Supply Chain Risk Management

## **PUBLICATIONS**

### **Refereed Conference Proceedings**

Tate, W.L., Ellram, L.E., **Kirchoff, J.**, Petersen, K. (2008) *Corporate Environmental Reports: A Supply Chain Perspective*, 19<sup>th</sup> Annual North American Research/Teaching Symposium on Purchasing and Supply Management (NARTS), March 27-31, 2008: Tempe, AZ.

Tate, W.L., Ellram, L.E., **Kirchoff, J.** (2007) *Analyzing Corporate Environmental Reports Using Center Resonance Theory*, International Conference on Sustainability in the Supply Chain: Nov. 1-2, 2007: Portland, OR.

Tate, W.L., Feitzinger, Ed., **Kirchoff, J.** (2007) *Supply Chain Design in the Furniture Industry*, Indiana University Conference of Supply Chain Design, May 18-19, 2007: Bloomington, IN.

Tate, W.L., Feitzinger, Ed., **Kirchoff, Jon** (2007) *Misalignment Between Sourcing and Logistics Strategies in the Furniture Industry*, 18<sup>th</sup> Annual North American Research/Teaching Symposium on Purchasing and Supply Chain Management (NARTS), March 27-31, 2007: Tempe, AZ.

### **Conference Presentations**

Tate, W.L., Ellram, L.E., **Kirchoff, J.**, Petersen, K. (2008) *Corporate Environmental Reports: A Supply Chain Perspective*, Decision Sciences Institute, November 2008.

**Kirchoff, Jon** (2008) *The Influence of Environmental Regulation on Supplier Sourcing Decisions*, Decision Sciences Institute, November 2008.

**Kirchoff, Jon** (2007) *Adopting Energy-Saving Technologies in Operations: A Case Study of International Hotel Chains*, Decision Sciences Institute, November 2007.

## **MANUSCRIPTS IN PROCESS**

Tate, W.L., Ellram, L.E., **Kirchoff, J.**, Petersen, K. *Corporate Environmental Reports: A Supply Chain Perspective*. Target Journal of Operations Management. Expected completion December 2008.

**Kirchoff, J.F.**, Tate, W.L., Mollenkopf, D. *The Influence of Environmental Regulation on Supplier Sourcing Decisions*. Target Journal of Supply Chain Management. Expected completion March 2009.

## **TEACHING EXPERIENCE**

**The University of Tennessee, Knoxville, TN** 2006-present

- BA 331 – Supply Chain Management
- L413 – Logistics Operations – Warehouse management, transportation and supervision
- L411 - Logistics Analytical Methods I

**The Community College of Denver, Denver, CO.** 2002-2004

- ECO 202 – Introduction to Microeconomics

**The University of Alabama at Birmingham, Birmingham, AL.** 1998-1999

- MG 415 – International Business

## **SCHOLARSHIPS AND AWARDS**

Kirchoff, J. Awarded a doctoral scholarship to attend the 14<sup>th</sup> Annual IFPSM Summer School on Advanced Purchasing Research in Salzburg, Austria, from Institute for Supply Management (ISM). Scholarship Amount: \$2500

Kirchoff, J. Awarded a doctoral scholarship to attend the 18<sup>th</sup> Annual North American Research/Teaching Symposium on Purchasing and Supply Chain Management in Tempe, AZ., March, 2007, from CAPS: Center for Strategic Supply Research. Scholarship Amount: \$750

## **PROFESSIONAL SERVICE**

Session Moderator, Decisions Sciences Institute, November 2007.

## **SKILLS**

German – Speaking, writing, reading

## **BUSINESS EXPERIENCE**

**Senior Commodity Manager** 2000-2006  
Echostar Technologies Corporation, Denver, CO.

**Direct Buyer Specialist/Service Center Project Co-Leader** 1995-2000  
Mercedes-Benz U.S. International, Inc, Tuscaloosa, AL./Stuttgart, Germany

**Senior Buyer** 1992-1994  
OEA, Incorporated, Denver, CO.