



UNIVERSITY OF TENNESSEE

Full-Time MBA Program

2009-2010 Placement Report

Dear UT MBA Recruiters,

The University of Tennessee, MBA Career Services team hears the same phrases year after year from corporations currently employing UT Knoxville, MBA graduates.

UT Knoxville MBA's:

- Are leaders that understand customers
- Have the tools to exceed customers' expectations
- Have a 'roll up your sleeves' attitude
- Hit the ground running
- Have functional expertise
- Can work across diverse teams

Our MBA interns and graduates constantly strive to shatter their employers' expectations and thrive in a number of business environments. Among the many assets employers find in our diverse classes of interns and graduates are a strong work ethic, excellent communication and analytical skills, the ability to work in teams and willingness to relocate. Employers recruit from our program again and again, citing our graduates accomplishments, high retention rates and rapid career advancement.

The 2010-2011 recruiting season is shaping up to be the most competitive to date. Do not miss out on the opportunity to recruit a future leader in your organization. Please contact us to plan an effective recruiting strategy to reach our UTK MBAs. We eagerly look forward to working with you to recruit the best talent in the Southeast!

Sincerely,

Molly Davis

MBA Career Services
University of Tennessee, Knoxville

RECRUIT OUR TOP-RANKED MBA STUDENTS

One of the hallmarks of the UT MBA is flexibility, and you will experience this flexibility as you work with our MBA Career Services team. There are many ways for your company to build an on-campus brand and meet our students. Below you will find a sampling of ways to create your presence on-campus, off-site, or virtually. We look forward to working with you and stand ready to assist you as partners in success.

Meet MBAs at UT

Many employers prefer the ease of meeting students on campus. Annual events such as our MBA Career Fair provide ready access to our full-time MBA students. Company presentations allow you to share your culture, opportunities and product & services. Finally, on-campus interviews are an efficient way for you to identify the right candidate for the job.

Company Information Sessions

On-Campus Interviews

MBA Career Fair

Career Development Workshops

Host MBAs

MBA Career Services can help you schedule interviews and events at your business. Whether hosting students for a site tour, partnering with a professional club or matching line-managers with a few select students, we can assist you.

Interviews at Your Site

Company Site Tour

Day on the Job Shadow Day

Access MBAs Virtually

UT Knoxville MBA students have access to Symplicity (Hire A Vol), our confidential password-protected job and internship posting database. Our MBA Resume Directory provides a fast link to talent, helping you locate the candidate you need quickly.

Post a Job

Join Hire A Vol

View Student Resumes

Virtual Career Fairs

"UT's MBA Career Services office is outstanding. They are well prepared to assist a company with identifying qualified candidates to fill its needs. Matching a student to a company's culture, business, and position is what it is all about."

Kim Coxe, Manager, Corporate Staffing

Sonoco

For more information, please contact the MBA Career Services office at:

<http://mba.utk.edu> or 865. 974. 5033

CLASS OF 2010 MBA INTERNSHIP REPORT

Each year the UT MBA Career Services office works aggressively to place students in rewarding summer internships. Our students work in a variety of managerial positions and apply the skills they have learned in the first year curriculum. Through these valuable internships, students make significant contributions to the company and make key connections in their chosen industry. These internships often lead to full-time career opportunities.

VALUE OF THE UT KNOXVILLE MBA INTERNSHIP PROGRAM

A partnership with the UT MBA Internship Program can benefit your company in two key ways:

MBA interns have an average of 3-5 years of professional experience, and the aptitude, maturity and academic preparation to immediately make productive contributions to your projects, research needs or primary business functions. Our interns are team-oriented and independent professionals who think creatively and strategically and have well-developed technical skills. With their leading-edge education, these individuals can bring a fresh approach to your business challenges and regularly prove to be high achievers who contribute their best.

The UT MBA Internship Program provides your organization with an effective, low-risk evaluation and training opportunity for prospective full-time employees. Your company's investment is generally 2-3 months during the summer. During this period, you can evaluate the intern's technical ability, written and verbal communication skills, work habits, fit with your company's culture, and most importantly, how much added value your organization gains. At the completion of the program, you have the opportunity to hire a full-time employee who already knows your organization. Some students are also able to continue working part-time during the school year.

SUMMER 2010 MBA INTERNSHIP REPORT

FUNCTION		INDUSTRY	
Consulting	4%	Consulting	8%
Finance	16%	Financial Services	6%
Logistics/Operations	44%	Government	22%
Marketing	23%	Manufacturing	61%
Operations	8%	Non-Profit	2%

Salaries:

Average Hourly: \$23.19

Average Monthly: \$3,842

Internship Placement: Timing:

September-December: 33%

January-March: 12%

April-June: 55%

Source of Offer:

School Facilitated: 58%

Student Facilitated: 42%

UT MBA CLASS PROFILES

“The UT MBA program always has worked with Eastman in a collaborative effort to develop real-world classroom projects, intense internships, and passionate full-time employees. We believe its students are talented and highly focused. We value the MBA program and see students displaying an abundance of determination to succeed.”

*Tyra Copas, Recruiter
Eastman*

DECEMBER CLASS OF 2010

Average GMAT: 606

Average GPA: 3.3

Average Age: 26

Average Work Experience: 2.8

Women: 26%

Men: 74%

International Students: 21%

DECEMBER CLASS OF 2011

Average GMAT: 620

Average GPA: 3.3

Average Age: 26

Average Work Experience: 3.4

Women: 16%

Men: 84%

International Students: 13%

UNDERGRADUATE MAJORS

Business	40%
Technical	13%
Arts & Sciences	26%
Other	21%

UNDERGRADUATE MAJORS

Business	43%
Technical	16%
Arts & Sciences	12%
Other	26%

DECEMBER CLASS OF 2009 CAREER PLACEMENT SUMMARY

LOCATION

	%	Median\$	Mean\$	High\$
South	75	\$70,069	\$74,000	\$102,000
Mid-West	23	\$84,333	\$87,500	\$94,000
Northeast	3	\$80,000	\$80,000	\$80,000

INDUSTRY

	%	Median\$	Mean\$	High\$
Government	10.3	\$61,750	\$64,075	\$86,000
Financial Services	15.4	\$66,500	\$65,000	\$80,000
Energy	15.4	\$78,000	\$77,500	\$102,000
Manufacturing	25.6	\$75,000	\$69,200	\$94,000
Health Care	10.3	\$82,500	\$84,125	\$91,500
Consumer Products	17.9	\$87,500	\$82,714	\$95,000

FUNCTION

	%	Median\$	Mean\$	High\$
Finance	26	\$59,000	\$62,400	\$75,000
Marketing	23	\$75,000	\$72,333	\$92,500
Logistics/Operations	44	\$86,000	\$79,471	\$102,000
Consulting	8	\$80,000	\$81,667	\$85,000

UNDERGRADUATE MAJOR

	%	Median\$	Mean\$	High\$
Business	56	\$75,000	\$73,614	\$95,000
Technical	23	\$74,000	\$73,333	\$102,000
Arts & Sciences	13	\$80,000	\$79,300	\$90,000
Other	8	\$70,000	\$65,000	\$80,000

Average Salary:
73,658

Placed at Graduation
69%

3 months after Graduation:
88%